



VACANCY: SALES REPRESENTATIVE

M&M Signs is one of the largest Sign Manufacturing companies along the Namibian Coast, providing large-format digital printing, signage, and advertising services across Namibia.

We are seeking a **motivated and customer-focused Sales Representative** to join our **Walvis Bay** team.

KEY RESPONSIBILITY AREAS

The successful candidate will be responsible for:

- Promoting and selling company products and services to new and existing clients.
 - Building and maintaining strong customer relationships.
 - Preparing and submitting quotations and sales reports.
 - Identifying business opportunities and following up on leads.
 - Meeting and exceeding monthly sales targets.
 - Coordinating with the production team to ensure customer requirements are met.
 - Providing feedback and market insights to management.
 - Representing the company professionally in all client interactions.
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QUALIFICATION AND EXPERIENCE REQUIREMENTS

- Grade 12 (essential).
- Minimum **5 years' experience** in sales or customer service.
- Proficient in **MS Office (Word, Excel, Outlook)**.
- Knowledge of **Pastel Accounting** will be an advantage.
- Knowledge of the **signage industry** will be an advantage.

- Excellent communication and interpersonal skills.
 - Bilingual (English and Afrikaans).
 - Valid driver's license (essential).
 - Must be able to work under pressure.
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PERSONAL QUALITIES

- Self-driven and goal-oriented.
 - Strong customer service mindset.
 - Positive attitude and team player.
 - Friendly, professional, and detail-oriented.
 - Able to work independently and meet deadlines.
 - Energetic and confident communicator.
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Only shortlisted candidates will be contacted.

Closing date: Sunday, **15 September 2025, 7:00 PM**

Only applications submitted via www.jobopportunities.net will be evaluated.