

**JOIN
OUR TEAM!**

**General Manager
Food Service Division**

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Position: General Manager - Food Service Division
Based In: Windhoek, Namibia
Reporting To: Group Divisional Director

AN EQUAL OPPORTUNITY EMPLOYER

PURPOSE STATEMENT:

To lead, integrate and align the transport and warehouse value chain functions in an operating company through the development and implementation of a functional strategy and operating model that enables a high performance culture, client satisfaction, reduced risk and compliance to regulatory and legislative requirements.

DUTIES INCLUDE:

- Provide strategic leadership and overall management of the business, overseeing marketing, sales, purchasing, operations, distribution, logistics, warehousing, administration, and expense control to achieve profitability and operational excellence.
- Lead and coordinate the management team by planning, organizing, directing, motivating, and communicating effectively to achieve company objectives in line with business policies and strategies.
- Develop and implement business, sales, and marketing strategies in collaboration with Group Directors to drive sustainable growth, expand the customer and product base, and capitalize on market opportunities and competitive advantages.
- Drive financial performance by managing budgets, forecasting, cash flow, asset utilization, expense control, and ensuring annual revenue and net profit targets are achieved.
- Oversee operations and supply chain management, including stores, warehousing, transport, stock control, stock returns, reporting structures, and service delivery in conjunction with the Operations and Transport Manager.
- Build and maintain strong customer relationships by ensuring service level agreements, pricing, product availability, delivery performance, and continuous client engagement meet or exceed customer expectations.
- Manage commercial administration and reporting, including customer listings, contracts, service level agreements (SLAs), pricing, deals, and the implementation of effective reporting systems.
- Represent the company through regular travel across Namibia to strengthen customer relationships, identify new business opportunities, and support business growth.

CLOSING DATE

31 July 2026

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EXPERIENCE AND QUALIFICATIONS REQUIRED:

- A minimum of 5 years General Management experience in a similar industry
- Experience in Food Service operations and events
- Proven leadership skills and track record
- At least 1 tertiary degree or diploma in a management function such as marketing, logistics or procurement

REQUIRED SKILLS AND COMPETENCIES:

- Namibian citizen or valid work permit
- Strong leadership skills
- Ability to delegate tasks and manage processes
- Computer and reporting expertise
- Planning and budgetary competencies
- Marketing and sales skills
- Problem solving ability and attention to detail
- Strong Food Service industry understanding
- Knowledge of warehousing and stock control

Email updated CV with detailed previous work experience to: hr@deepcatch.com.na
The vacancy must be indicated in the subject line of the e-mail. CV's may also be given in directly at the HR Office in Prosperita at 33-37 Nickel Str, Windhoek. - The vacancy to be indicated on the CV.

Please note:

All applications must be accompanied by a certified copy of a Police Clearance Certificate not older than 12 months.

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