



Vacancy: After Sales Manager – Nors Namibia (Windhoek)

With a legacy of over 90 years, we continue to grow and strengthen our presence in the 7 countries where we operate, and we believe we have the best talent to deliver excellent solutions, equipment, and services to meet each market.

In Namibia, Nors operates in the Trucks and Buses and Construction Equipment segments, offering a diverse portfolio of services. It represents brands such as Volvo Trucks, UD Trucks, Vesper, SDLG and Dongfeng Trucks. With branches in Windhoek, Keetmanshoop and Walvis Bay.

What's the challenge?

- Define, plan, propose for approval and ensure the completion of all activities related to the after-sales business;
- Assure operationally support to the several areas of the After-Sales business, in ways that achieve the defined and approved business plan;
- Ensure the definition and implementation of after-sales business strategies, in line with the international objectives and strategic guidelines defined for the Nors Group;
- Define the needs assessment of the after-sales business;
- Present projects and solutions inline with needs assessments ensuring its realization;
- Provide a service oriented to the needs of Customers, to guarantee their satisfaction and loyalty;
- Ensure departmental compliance with EOMs and Nors group standards;
- Develop, evaluate and coordinate the team, in accordance with the Human Resources management policies defined for Nors Namibia.

What do we expect from you?

- Minimum 7 years' professional experience within an aftersales managerial role;
- Minimum 10 years' professional experience in a dealership environment; Volvo trucks experience will be an added advantage;
- Grade 12 certificate. a Level 3 Qualification in Diesel Mechanic or Auto Electrical trade will be an added advantage.
- Tertiary Level qualification, in Business Management and/or Development will be an added advantage.
- Valid driver's license (code C1) and a good driving record.
- Strong knowledge of commercial management and sales, as well as product and local market;
- Excellent negotiation skills;
- Advance level knowledge of Microsoft Office and SAP (preferred);
- Excellent verbal and written communication skills in English;
- Strong leadership and people management skills;
- Customer orientation and results.

All opportunities are open on the basis of equality, respecting the different abilities, backgrounds, identities and cultures that make us who we are.

APPLICATION PROCEDURE

Please apply through our recruitment portal at www.Jobopportunities.net. Ensure your application includes a detailed cover letter, a comprehensive CV, and any relevant certifications.

CLOSING DATE: 22 June 2026 @ 7:00PM

Only SHORTLISTED CANDIDATES WILL BE CONTACTED!