

VACANCY

MANAGER: ECONOMICS AND MARKET DEVELOPMENT [D4] (RE-ADVERTISEMENT)

CLOSING DATE | THURSDAY, 12 MARCH 2026 17H00

Reports to Executive: Economics & Market Development

Primary purpose of this position:

The Manager: Economics and Market Development is responsible for market development and the promotion and stimulation of market development opportunities in the ICT market.

Key Performance Areas will include:

1. Market Development

- Checks and ensures that communications operators afford access to its poles, ducts and conduits to other carriers on fair and equitable rates, terms, and conditions;
- Assists in determining the rates for infrastructure sharing in case of disputes lodged by licencees;
- Monitors and communicates the implementation and adherence to infrastructure framework;
- Provides input to the development of regulations with due consideration to relevant network elements;
- Communicates and ensures that all carriers and operators are aware of the Interconnection requirements prescribed by the Authority;
- Designs and recommends strategies, procedures, methodologies and quality standards to support new entrants into the ICT Market;
- Coordinates and enhances regional and global integration and cooperation in the field of ICT;
- Promotes fair and transparent competition in the communications market through the enforcement of regulatory limits and obligations;
- Manages the establishment and development of a competitive ICT business environment;
- Reviews the economic and financial viability of new license applicants; and
- Represents Namibia at national and international organisations relating to economics and market development and as directed.

2. Market Access and Promotion of Competition

- Develops and enforces fair competition as provided for in the Act and regulations;
- Drafts and proposes procedures and quality standards to support new entrants into the ICT Market;
- Reviews pricing, tariffs and charges based on market trends and dynamics;
- Reviews of all tariff applications for approval;
- Provides the required information and study/research reports to enable optimal decision making; and
- Monitors and evaluates the effectiveness of all market development activities.

3. Tariffs, Charges and Fees, Cost Accounting

- Examines and ensures that all tariffs adhere to the provisions of the Act and regulations;
- Conducts cost studies as required; and
- Advises, guides and request licencees to provide such financial information as per the cost accounting framework and analyses reports.

4. Economics and Research

- Manages and leads economic research efforts and positions CRAN as the resource for information on the ICT market;
- Conducts custom research, identify, analyses, organises, presents and graphically communicates information to support decision making and makes adequate recommendations to management;
- Works closely with national and international, economic development and research partners, including government agencies to research, measure and aggregate relevant data and statistics;
- Produce economic development reports and data for input into the various reports and to fulfil market data information requirements;
- Develops and advances new data collection methods and technologies as well as managing and enhancing existing in-house data collection platforms; and
- Manages and establishes an up-to-date data for the Namibia ICT industry through consistent and ongoing research.

Education, Experience and Skill Requirements:

- A relevant Honours' degree Level 8, with majors in Economics;
 - A Management Development Programme;
 - Knowledge of data analytics, statistics or related field will be an added advantage;
 - Six (6) to Seven (7) years working in the Economics sector with research and market analysis;
 - Three (3) to Four (4) years on a supervisory level;
 - Good stakeholder liaison and interpersonal skills;
 - Good communication skills;
 - Ability to inform data-driven decisions;
 - Proficient in MS Office package;
 - Data analysis and interpretations skills; and
 - Valid code BE Driver's license.
- Shortlisted candidates will be required to submit proof of Namibian Police clearance.

To receive consideration:

Applicants meeting the criteria should register their applications including motivation letter, CV, and relevant qualifications at Direct Hire by clicking on the following link:

<https://cran.mcidirecthire.com/External/CurrentOpportunities>

Remuneration Package:

CRAN offers a competitive market-related cost to company remuneration package commensurate to relevant experience and qualifications.

Only short-listed candidates will be contacted. CRAN reserves the right to withdraw this advert should circumstances change.

**ALL FOREIGN QUALIFICATIONS MUST BE RECOGNISED AND ACCREDITED BY NQA.
CRAN IS AN EQUAL OPPORTUNITY EMPLOYER. WOMEN & PERSONS WITH DISABILITIES ARE ENCOURAGED TO APPLY.**