



JUNIOR SALES PERSON

WE'RE HIRING!

EXTERNAL ADVERTISEMENT OSHAKATI BRANCH

Are you passionate about sales, fluent in **Portuguese**, and committed to delivering exceptional customer service? Join our team as a **Junior Sales Person!** We're looking for someone who thrives in a dynamic environment, enjoys teamwork, and is eager to make a significant impact on our customers' automotive needs. If you're ready to bring your language skills and enthusiasm to our team, we want to hear from you!

■ **What You'll Do** In this role, you'll take on a range of **key duties**, including:

- Achieving monthly sales target.
- Provide customers with quotations.
- Follow up on all customer requests and quotations.
- Advise customers on all products and specifications.
- Ensure client databases are up to date.
- Maintain superior customer satisfaction levels.
- Maintain neat shelves, correct pricing, and order in the supermarket area.
- Daily housekeeping and maintenance of the sales counter & supermarket area.
- Participate in marketing and advertising events.
- Participate in branch activities, e.g., sales promotions.
- Assist with daily, weekly, and annual stock counts.
- Enforce strict security measures.
- Assist with reasonable tasks as instructed by a superior.
- Strict adherence to laid-down procedures.

■ **What We're Looking For** We're seeking passionate individuals who meet the following **requirements**:

- Grade 12.
- Sales experience in a retail environment would be an advantage.
- Sound knowledge of ERP system operations (Sage X3 and ElitePos).
- Extensive product knowledge – Automotive, Camping and Outdoor.

■ **What You'll Bring** We're looking for candidates who possess the following **capabilities**:

- Neat and friendly appearance.
- Computer literacy in Microsoft Office.
- Superior numerical, administration and communication skills.
- Ability to work accurately and independently.
- Ability to work under pressure.
- Impeccable honesty and trustworthiness.
- Highest degree of reliability.
- Must be a self-motivated individual and demonstrate initiative.
- Fluent proficiency in English (reading, writing, and speaking abilities) and Fluent Portuguese (reading, writing, and speaking abilities).

If you are interested in joining our team, please apply today! We look forward to hearing from you.

To apply, please submit your Curriculum Vitae along with your Qualifications and a brief Cover Letter outlining your interest and qualifications for the role to the Human Capital department or via email to Recruitment@cymot.com **before or on 06 December 2024.**